



Recyclers News Press

Iowa Auto Recyclers

March April 2015

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Iowa NMVTIS and Affidavit Systems

The National Motor Vehicle Title Information System (NMVTIS) is designed to assist, and provide benefits to state motor vehicle titling information agencies. By making it an Iowa law, DOT will have another tool in their belt to deter vehicle theft and fraud. NMVTIS provides states with a mechanism to instantly check all state vehicle title record systems to verify the accuracy and legitimacy of title information. This 50-state instant search protects states from crime and saves agencies processing time.

It also provides states with access to insurance, junk, and salvage information reported on vehicles that they may be titling or have already titled, as well as other data that is readily available.

The Iowa NMVTIS bill was also enhanced by an affidavit component.

Tied to both the Senate and House bills passed this legislative session is a system that will allow the lawful use of an affidavit in lieu of certificate of title for salvage vehicles purchased from the rightful owner.

Continued on page 10...



Summer Outing Registration

The Iowa Automotive Recyclers is dedicated to providing education to auto recyclers and used auto parts retailers in Iowa. IAR will host the annual Summer Outing and trade show in Des Moines, Iowa May 29-30, 2015 at the Prairie Meadows

Conference Center. The event will host an AWARDS LUNCHEON to honor the association founders, John C and Ruth Vander Haag, with a lifetime achievement award presentation.

Continued on page 11...



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Recyclers News Press

The RECYCLERS NEWS PRESS is published six times per year for the Iowa Automotive Recyclers. None of the material in this publication necessarily reflects the opinion of IAR, its officers, director, staff members or advertisers. Statements of fact and opinion are the responsibility of the author.

IAR Members are encouraged to submit material for publication in the Recyclers News Press. Content may be edited for length with the author's permission.

Deadline for submission is the 20th of the month prior to publication. Send content to Sue Schauls at Schauls3@mchsi.com with a full color graphic when possible.

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Visit our website! www.IowaAutoRecyclers.com

From the Desk of the Executive Director

Sue Speaking

I've been busy getting I-CARE audits conducted which means traveling around Iowa and spending time with Iowa Auto Recyclers members. That is by far the best part of my job. But it seems that the only thing easy this past winter was the weather (except during our Hill Day event!)

The conversation I've been having are mostly centered on the huge drop in the metal market, the continued barriers to acquiring salvage vehicles and the lack luster used auto parts sales. Which might sound like same ole same ole but it seems to be having a more devastating affect this year. I attribute it to the long lasting downturn and the fact that many members have already depleted their reserve funds such as the crusher cars as scrap metal inventory or would rather be holding crushers to wait out the market recovery.

Times are tough. So it strikes me as a good time to remind members that slow times can be utilized to get

done some of those back burner items we never seem to get to.

One of the topics I've been addressing with members is the **Safety Program**. If you find you have slacked off some from training then please delegate the job to another staff member. Assigning the role of Safety Supervisor to another employee is a good way to re-energize your Safety Program with a fresh pair of eyes. It also builds a true culture of safety if you rotate the job every couple of years. Over time most of your long term employees will have filled the role and the shop will be that much better prepared in the event of an inspection or an emergency.

Another Safety MUST DO is re-visit your chemical inventory and update the list beyond just the one provided that includes the fluids being evacuated during the dismantling process to include the chemical product that you purchase and use at the facility. Now is the time to clean this up as the Safety Data Sheets or SDSs that will replace MSDSs in the future should start showing up. Chemical manufacturers are required to reformat the MSDS to SDS by June 2015 but I suspect it will be a slower transition that OSHA planned. The rule says you have to have your books updated by June 2016 so getting your inventory accurate now will be helpful in the transition. Then keep an eye on the MSDS Library at www.sueschauls.com/msds.html when you see it transition to **SDS LIBRARY** you'll know it is a good indication that SDS for our industry are now available.

On the **Environmental Program** front, addressing the storm water permit requirements is probably top of the list for spring. The sample kits are going out soon so watch for a shipment or call me to order a kit if you are not on a regular sampling schedule through the I-CARE program. New this year is the way in which we will conduct pH monitoring. Previously we've collected water and had the pH conducted at the laboratory. Now we will be making a field analysis part of the regular process. Don't worry it isn't anything more than putting litmus paper in the vial of water and recording what color it turned. And you thought you'd never use

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From the Desk of the Executive Director

Sue Speaking

that stuff from junior high school science class!

The DNR has been busily inspecting all types of businesses including automotive salvage facilities. So take a look at your Storm Water Pollution Prevention Plan or SWPPP and get out in the yard and make a visual inspection looking for unnecessary leaks or unauthorized activity (like outdoor power washing...) and then record the date of the inspections and your findings in your SWPPP document. The inspectors have been finding a lot of blank logs in the SWPPPs and don't really care for the laissez faire or hands off approach to storm water management!

If you find you need a refresher course then come to the Summer Outing and attend the I-CARE Workshop! And the other great training opportunities we have lined up. The Summer Outing is nearly here and registration is open for both attendees and vendors. We have reserved meeting and trade show space at **Prairie Meadows in Des Moines, Iowa for May 29-30, 2015**. The larger centrally located venue will allow us to put on the biggest show yet! Registration forms are available now on the website at www.IowaAutoRecyclers.com. Since we have the space we will be lifting the "Members Only" invitation and be openly inviting anyone making a positive contribution to the automotive recycling industry.



We will also be presenting a full day agenda of training and of course the stellar trade show with many old friends and new vendors to share and learn about the latest technology and products.

The **Summer Outing** is a welcomed opportunity for members to network with their industry peers. I'd also like to pause a bit this year and honor those that came before us or have contributed greatly to our success. So if you have some **old photos of Members** we've lost or just lost touch with, please send them my way. You can email or post to our Facebook page and I'll grab them from there! Who know what will turn up, there have been so many good times together and I hope that this year will be one more for the scrapbook.

Thanks for listening,
Sue Schauls

Sue Schauls, Executive Director



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Iowa Automotive Recyclers Board of Directors Meeting

February 3, 2015 5:15 pm
Teleconference

Members present: Andy Wilken, Sue Schauls, Mike Swift, Brad Osborn, Eric L. Piper, Mike Davidson, Eric C. Piper, Brent Nugent, Jordan Barkow, Mike Waterbury, Joel McCaw, David Hesmer, Jodi Kunde, Clyde Lems, Pat Roof and Jeff Smid.

President Andy Wilken called the meeting to order at 5:20 p.m.

New Business:

Legislative Updates – Sue recapped a meeting that was held recently that included Jim Piazza, IAR Lobbyist, Senator Bowman, the DOT, IIADA, Mike Swift and Sue. Jim laid out a draft of a bill for the affidavit and NMVTIS proposals. Those in the meeting were very supportive of our ideas. Now Jim needs to get the bill to a drafter which has to be done through one of the legislators. At the end of the meeting, Senator Bowman said he is ready to assign the draft to a subcommittee. Our goal is to get an Iowa NMVTIS Law that will help DOT with enforcement. Rep. Kaufman would like to see a bill which combines both the affidavit proposal as well as the NMVTIS. The board discussed what we would like to see the new law apply to vehicles older than 10, 12 or 15 years but it is important to for Jim to have some give and take during this process.

Judy, with the IIADA, has written their list of language changes, etc. so with her permission, Mike S. will email that to the board members to review and see what we'd like to do as far as a joint proposal. Per Jim, the timing is very good for all of this because Hill Day is so close and gives everyone a chance to talk to their legislators since the bill draft should come out

by then.

As far as the Rebuilder Form, the DOT wants to base the registration fees on 50% of the original vehicle MSRP as a tax basis for rebuilt salvage. Some discussion ensued as far as receipts, other types of car sales/registrations and what should be subject to sales tax. DOT has expressed intention to base all registration fees on MSRP. We will ask that our group not be pushed into this practice until all vehicles are subject to the same type of tax basis determination.

Sue reported that Kevin Fisk from LKQ called and said Senator Brad Zaun (Keystone is in his Iowa district) has been in contact with him about the aftermarket parts bill. It was decided to plan a conference call very soon with Kevin to discuss the effect of this bill. LKQ will also sponsor the PAC reception at Hill Day. Auto Data Direct will sponsor the legislative breakfast at the capitol.



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ISRI

Iowa Automotive Recyclers Board of Directors Meeting

February 3, 2015 5:15 pm
Teleconference

Jim reported to Sue that Iowa Department of Revenue is open to the idea of looking at the pool's current sales tax practices which makes it a good time to proceed with this discussion.

Other Business:

Hill Day – Sue said LKQ will sponsor the PAC reception the evening of Feb. 25th and ADD will be sponsoring the breakfast at the capitol, Feb. 26th. Sue took names of the board members who would like her to make their Embassy Suites reservations. Sue suggested sending postcards to past PAC contributors to the reception so Jodi will get her a list of those names. Invitations will be sent out soon to all members and board members are asked to call IAR members on their assigned list.

The board meeting will be 3-5 pm on February 25th with the PAC reception from 7-9:30 pm the 25th. During the free time between meetings, the Embassy Suites hosts their daily open bar/appetizers time. Sue asked what we could do to encourage more PAC donations so there was some discussion on that.

Sue reported that the Marketing Committee has been formed and will have a conference call next week. The ideas brainstormed last meeting will be discussed, vetted and prioritized including the national Green Recycled Parts (GRP) promotional material and other ARA resources available to use to promote used auto parts sales in Iowa. Sue received a quote on sending the 2015 Who's Who Directory to all repair shops in Iowa as well as the insurance adjusters as usual. The insurance adjusters list has been acquired per the motion carried last meeting. Sue also said the Who's Who is being worked on at this time.

Meeting Schedule

- February 25-26, 2015 – 3-5 pm face-to-face Board Meeting and Hill Day
 - March 24, 2015 – 5:15 pm Conference Call
 - April 21, 2015 – 5:15 pm Conference Call
 - May 29, 2015 - 3-5 pm Prairie Meadows face-to-face at Summer Outing
 - June 16, 2015 – 5:15 pm Conference Call
- Jeff made a motion to adjourn with a 2nd from Brent. The meeting was adjourned at 6:45 p.m.

Respectfully submitted

Jeff Smid
Jeff Smid, Secretary



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The Iowa Auto Recyclers NEWSPRESS is sent to 700+ Auto Recyclers in the Midwest & beyond and related businesses throughout the US. All pages of the newsletter are in full color at no additional charge for advertisers. We decreased the "pen to print" turnaround time and enabled the newsletter to provide more timely information, updates and changes with each addition at no charge! Additionally, the association will be rewarded through your advertising fee.

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Back Cover	7.25" x 7.25"	\$425	\$2550/ year

Associate members are encouraged to submit a profile article once per year to be featured in the newsletter at no cost! Call Sue to plan your feature article. We want to tell auto recyclers all about you!

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Iowa Automotive Recyclers Board of Directors Meeting

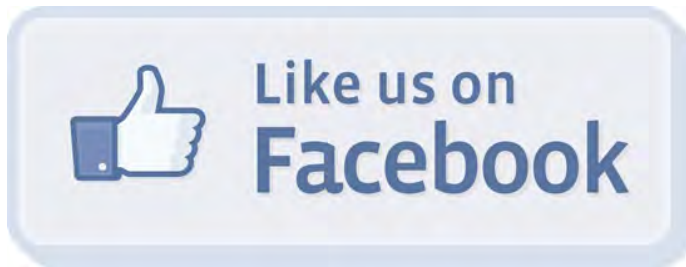
March 25, 2015 3:00 pm
Embassy Suites Des Moines

Members present: Andy Wilken, Brad Osborn, Eric L. Piper, Mike Davidson, Eric C. Piper, Jordan Barkow, Mike Swift, Sue Schauls, and Members Kurt Nelson and Justin Foote from Wilken's Auto Salvage and Jerry and Janet Luloff from West Edge Auto Salvage in Independence.

President Andy Wilken called the meeting to order at 3:00 p.m.

The roundtable and Board meeting held at the annual Hill Day event each year generates some of the best ideas and vision for what the Iowa Auto Recyclers association wants to accomplish that I'm going to list it as one of the many successes we've realized since starting Hill Day four years ago.

Of course top on that list is the fact that we had a bill drafted to implement NMVTIS reporting and to take derelict vehicles without title in Iowa, lobbied like crazy, built a coalition and provided pertinent information to the Senate and House sub-committees and eventually got it passed on both floors of the legislative chambers and we are now awaiting the signature of the Governor to make it a law.



A committee was recently formed to develop some marketing materials for the Iowa Auto Recyclers association members to use to promote the use of used parts.

Jordan Barkow had drafted some wording for a brochure and Sue formatted it into a tri-fold that could be used by members to pass out to clients that come in to the shop to promote auto recycling. The draft was reviewed and comments noted. An update will be reviewed at next meeting.

Several Board members became the administrator of the Facebook page for Iowa Auto Recycles and will begin to make frequent posts in hopes for raising the

profile of auto recycling and IAR members.

With the marketing efforts underway it was discussed that a new IAR logo should be designed possibly using a similar image to the Green Recycled Parts logo to build on those efforts to promote auto recycling and used auto parts.

Another idea was to use the HARMARI system to send messages to Craigslist advertisers of used parts and folks that buy junk cars to enlighten them to the fact that if you advertise as a recycler then you must, in fact, be a licensed recycler per the Scrapper Definition law that was passed in the 2014 legislative session and if you are a licensed recycler or used car dealer you must identify yourself as one in the advertisement. Brad Osborn move to spend \$350 with HARMARI to that end, Jordan Barkow seconded the motion, motion carried.

The remainder of the meeting and the subsequent PAC reception spurred more good discussion on selling more used parts and finding means to acquire salvage more economically. It was a good meeting and we hope more members will join in the discussion in the future.

Respectfully submitted BY Sue for

Jeff Smid
Jeff Smid, Secretary



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Successful Iowa Hill Day 2015 Recap

Des Moines, Iowa

March 26, 2015

Despite the sudden blizzard on the blustery day, the annual Hill Day was held on Thursday, February 26, 2015 at the State Capitol. During the Iowa Auto Recyclers hosted breakfast, members discussed with Legislators the merits of having a state National Motor Vehicle Titling Information System (NMVTIS) law that also allowed for the lawful purchase of vehicles without title through an affidavit of ownership system.

Iowa Auto Recyclers with much effort from our Lobbyist, Jim Piazza, Jr. have been very busy working with the Iowa DOT, Iowa AG Consumer Protections Division, Iowa Independent Auto Dealers and with much appreciated guidance from Jay Svendsen and Les Cravens at Auto Data Direct and *friend of the industry* Steve Levetan, Executive Vice President at Pull-A-Part as well as Iowa metal recyclers to craft language to make this consumer protection safeguard tool a reality in Iowa.



Mirrored bills were approved in sub-committees for the implementation of a state system. Chamber votes could send the item to the Governor for signature. [Bills are now moving under bill numbers SF422 and HF563.](#)

The NMVTIS prevents fraud and helps stem auto theft by reporting title transactions by VIN number to a centralized

database that law enforcement and automotive recyclers alike can use to see if a particular vehicle has been reported as stolen or end-of-life.

By making it an Iowa law, local DOT may begin to enforce violations of non-reporting at the state level. The system would easily be able to identify VINs that had dropped off the system before the end-of-life or crush status has been reported. This would lead investigators to the unlicensed entities conducting illegal auto recycling, auto theft and title cloning just to name a few examples.

The second component discussed in the House and Senate bills was the affidavit process of acquiring scrap vehicles from the rightful owner without a proper title. The merit of an affidavit system is to help clean up derelict vehicles that become eyesores.



The mechanics of the affidavit system are not fully spelled out in the bills but key components were agreed upon at drafting.

A vehicle that may be taken by affidavit, if the bills become law in Iowa, would have to be 12 years old or older, valued at \$1,000 or less and the buyer would have to swear on the affidavit that an electronic lien check had been completed to ensure no other entity had claim to the vehicle. The Iowa NMVTIS and affidavit system, if enacted into law, would be an electronic reporting system that could replace the need to secure junking certificates once in place. Reporting of vehicles acquired through affidavit would have to be reported to NMVTIS within two days to be compliant.

Additional reporting to the national NMVTIS system would NOT be required as the Iowa system would update the national system. In fact, most auto recyclers' reporting vendors or other mechanisms would only change in background operations and be somewhat transparent to the user. The National Automotive Recyclers Association supports the implementation of state-level NMVTIS as a means to prevent fraud and protect consumers.



Summer Outing to Honor Founders John C and Ruth Vander Haag

Des Moines, Iowa—May 30, 2015

In 1939, John C. Vander Haag's father started Southside Junkyard in Sanborn, Iowa. It was a great place for a 7-year-old boy to explore. "I pulled out an old washing machine engine and thought I would use it to make a go-cart," Vander Haag said. But there were no smooth streets in Sanborn and it didn't work out.

Vander Haag still has the engine though. It is on display in Vander Haag's Yesterday's Memories Museum in Sanborn. The museum fills two buildings as well as a "reborn" 1932 Phillip's 66 gas station. Vander Haag's business card says he is "Working my way through retirement." With his wife, Ruth, they operate the museum. The buildings overflow with history as does the Iowa Automotive Recyclers association when it comes to the Vander Haags.

Vander Haag eventually took over the salvage business from his father, and has since passed it on to his son. While he operated it he switched the salvaging from cars to trucks. Now headquartered in Spencer, Iowa, Vander Haag's, Inc. has six locations in the Midwest. Vander Haag's Inc. has been around for nearly 75 years and they are committed to providing the best customer service in the industry.



**HONORING JOHN & RUTH VANDER HAAG,
FOUNDERS OF THE IOWA AUTOMOTIVE RECYCLERS**

ers Association. After a rough start Vander Haag regrouped the association on March 6, 1965 under his direct supervision with a trusted group of Board of Director and with the help of his wife Ruth. A culture formed that truly set the tone for the future success of the association. In keeping with the times another name change was instituted on August 27, 1977 to the *Iowa Automotive Dismantlers and Recyclers Association*. On March 4, 1991 the association changed to the present name *Iowa Automotive Recyclers*, proving if nothing else we are willing to adapt! The ability to adapt and a strong network of recyclers is likely key to the many successes the association has realized over these past 57 ½ years.

The vision, dedication and service given by John C and Ruth Vander Haag have had an enduring impact on the Iowa Automotive Recyclers. That legacy will be honored this year at the annual Summer Outing.



In 1957, after attending the National Auto Truck Wreckers Association conference and seeing the benefits of belonging to an association, Vander Haag came home with the idea to start an Iowa association. On December 19, 1957 at the Hotel Fort Des Moines, John C Vander Haag started the *Iowa Truck Wreck-*



Iowa Automotive Recyclers Summer Outing

AGENDA

May 29-30, 2015

Prairie Meadows – Des Moines, Iowa

TRADE SHOW & DINNER BUFFET

Friday 6:30 pm – 9:30 pm

SATURDAY SCHEDULE

8:00-2:00 Registration Open

8:30-8:55 Hybrid Vehicle Lithium Battery *New Shipping Rule* (Tentative)

9:00-9:30 NMVTIS Reporting by Jay Svendsen – Auto Data Direct

9:35-9:55 Electronic Lien Checking (Interactive Workshop) by Clay Winterboer- IIADA

10:05 -10:45 Smart Shipping by Steve Haas - SAV Transportation

Awards Luncheon

Vander Haag Lifetime Achievement Award

Saturday 11:00 am – 1:00 pm

1:00 - 3:00 Yard Tour at Vander Haag's Inc. Des Moines facility OR

1:00 - 3:00 I-CARE Workshop – Sue Schauls

Storm Water Pollution Prevention Plan Review – Storm Water Sampling Training – Safety Program – Forklift Certification – Airbag Certification HazMat Shipping – SPCC Preparation – Parts Washing

TRADE SHOW & DINNER BUFFET

Saturday 3:00 pm – 6:00 pm

6:00 – 9:00 Scholarship & PAC *AUCTION* and Entertainment

Always a great time and you never know what will turn up! Bring your auction donations to help support the Scholarship program, Charitable Chariots program and the PAC Fund!

Visit www.IowaAutoRecyclers.com for registration information

SUMMER OUTING Attendee & Sponsor REGISTRATION FORM May 29-30, 2015 Des Moines Iowa area

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1 Prairie Meadows Drive - Altoona, IA 50009

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Contact Person: _____

Friday Evening Buffet Saturday Award Luncheon Saturday Evening Buffet

Other Attendee Name: _____

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Other Attendee Name: _____

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Add \$20 per person for registrations after 05/15/2015

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Event Sponsorship (optional) \$500

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SUMMER OUTING

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REGISTRATION FORM

May 29-30, 2015

Des Moines Iowa area
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SAFER CHOICE LABEL

US Environmental Protection Agency Announcement

March 4, 2015 -- EPA is pleased to announce the new Safer Choice label to help consumers and purchasers find safer products. EPA has invested heavily in research and reformulation to ensure that their ingredients and finished product line up on the green end of the health and environmental spectrum. These companies are leaders in safer products and sustainability. Safer Choice products work well and are less toxic. **They are safer for: 1) You, your family, and pets; 2) Workers' health; and 3) Fish and the environment.**

What does the Safer Choice label mean? When you see a product with the Safer Choice label, it means that every ingredient in the product has been reviewed by EPA scientists. Only products that meet EPA's *Safer Choice Standard*, which includes stringent human health and environmental criteria, are allowed to carry the label.



Meeting the Safer Choice Standard is voluntary. Companies who manufacture Safer Choice products have

requirements for performance, packaging, pH, and volatile organic compounds (VOCs).

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I-CARE Path to Compliance

Program Tools

The Iowa Certified Auto Recyclers Environmental or I-CARE program has been supporting members of the Iowa Auto Recycler with a framework for compliance and education since its inception in 2008. The program thrives on the sharing of experiences and information through the network of resources that is the Iowa Automotive Recyclers association.

The foundation of the I-CARE program is built on the legal requirements for a salvage facility in Iowa. Getting members started with the basic framework of rules and regulations outlined in the I-CARE program is a simple and direct path to compliance. Members then work through the details by applying the practical solutions put together through the experiences of the group and the program coordinator. By working one-on-one with individual members and issues as they arise the program grows and strengthens in ways that exceed all expectations.

Yet often even I-CARE certified facilities get lost in the detail, get overwhelmed with backlog or have gaps in their program management. That is when it is important to go back to the basics and makes sure the program standards are guiding you down the path to compliance. Here are some of the issues to watch.

Storm Water Pollution Prevention Plan (SWPPP) and Inspection Requirements

Storm Water Permit inspections are not only happening more frequently but tend to be more in depth than in previous eras. Annual review of the components of your Storm Water Pollution Prevention Plan or SWPPP and the inspections, training and logging requirements are important requirements of the permit. Don't get caught unprepared, read your SWPPP and stay up-to-date. **Storm water sampling** is required annually in Iowa and quarterly in some surrounding states. Request a kit today!

PARTS WASHING

Wastewater management issue from aqueous parts washing and power washing whether on city sewer or septic are creating inspection headaches throughout the state and the country. Those facilities on city sewer have different disposal issues than those on septic systems that cannot receive commercial wastewater. Except in self-contained wash bay areas power washing should not take place outside. Likewise, parts washer wastewater cannot be legally discharged to a septic system designed only for sanitary waste and mop water. Instead of sending water to the septic system use a sump pump to bring the water above ground (to a tote or tanker) and then dispose at the local wastewater treatment facility. (Yes, haul it to town and pay for disposal, sorry.)

SPILL PREVENTION CONTROL AND COUNTERMEASURE (SPCC)

Now is the time to update and/or develop your Spill Prevention Control and Countermeasures plan for the storage of gasoline, diesel, used oil and all petroleum products both new and used.

Start with a quick survey of your on-suite storage capacity using a tank inventory process to determine if an SPCC is required and if your secondary containment is up to par. The inventory can be a list of the tank, size, contents and location at the facility. If the total capacity to store petroleum products is 1,320 gallons or more then the facility needs to prepare and implement an SPCC plan. Fuel and oil storage container compatibility should also be review to determine "tank integrity" requirements.

I-CARE Path to Compliance

Program Tools

SAFETY PROGRAM REVIEW HAZ COMM UPDATE on MSDS to SDS Conversion

The Safety Subscription program is working! Are you subscribed? Are you conducting the training? Is it time to delegate and let someone else at your facility become Safety Supervisor? The most important aspect of your safety training program is consistency. The NEW Hazardous Communications or HazComm rules has mandated your MSDS be converted to the new SDS format by June 2016. But where are all the new SDS? The SDS conversion is slow to start and has yet to build any momentum. In the next year we should start to see SDS replacements for MSDS for each of the chemicals used in your workplace and listed on your inventory.

AIR BAG TRAINING HAZMAT SHIPPING & FORKLIFT CERTIFICATION

Hazardous Material or HazMat shipping certification and Forklift Operators certification is required once every three years for workers designated to perform those tasks. Look for training opportunities at the Summer Outing or via Webinar through the I-CARE Program that will be offered this year. Documentation for these certifications must be maintained for each individual. The Safety Program binder is a good place to keep all things safety together in the event of inspection!



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Iowa Automotive Recyclers Board of Directors Meeting

March 24, 2015 5:15 pm
Teleconference

Members present: Andy Wilken, Sue Schauls, Mike Swift, Brad Osborn, Mike Davidson, Tom Quandt, Pat Roof, Brent Nugent, Jordan Barkow, Joel McCaw, David Hesmer and Jeff Smid.

President Andy Wilken called the meeting to order at 5:24 p.m.

New Business:

NMVTIS and Affidavit Bill – Sue gave an update on the status of the NMVTIS/Affidavit bill that Jim Piazza, Jr., IAR lobbyist, has been working on this session. The bill has made it through the subcommittee with a small change in language by the DOT (but no change in content) which then passed the House by a vote of 97-0. The language change involved the length of time in which an affidavit vehicle would be required to

be reported; it went from 48 hours to 2 business days. Also, the limitation on age of vehicles is set at 12 years which was discussed. The bill now goes to the Senate for a vote. Jim will get an advance notice when it will be debated on the Senate floor before coming a vote. If it gets to the governor for his signature, it would most likely go into effect between January 1, 2016 and July 1, 2016.

Rebuilder Tax Form – Sue has not received any recent updates on this legislative issue. The DOT still wants to use the MSRP sticker price as the basis of a vehicle for tax purposes then use a formula to figure the basis from there for rebuilders although nothing has been decided on this yet.

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Iowa Automotive Recyclers Board of Directors Meeting

March 24, 2015 5:15 pm
Teleconference

Sales Tax at the Pool – Sue would like to work on the language development for the sales tax at the pool. She said we'll move on this in the fall and get help drafting some language at that time. Sue said we need to start looking ahead at other legislative priorities to be worked on in the future and keep an on-going list.

Review of Hill Day 2015 – Sue asked the board members how they thought Hill Day went for the IAR. Members who attended Hill Day said it was very well done, educational, enjoyable and well attended. Issues to look at to improve Hill Day next year include working on the PAC reception for more collections and checking out other hotels to use.

Summer Outing – Prairie Meadows – Altoona, IA on May 29-30, 2015 – Sue said we would be honoring the Vander Haags at an awards luncheon and asked all board members to get involved in the awards program by submitting photos, offering ideas and individual participation. Sue went over the schedule of the Summer Outing: 6:30 – 9 pm on Friday will be the vendor show, speakers on Saturday morning for 2 hours, the Awards Luncheon from 11 am to 1 pm, a choice of the Vander Haag Des Moines facility tour or Sue's ICARE workshop Saturday afternoon, a second vendor show 3-6 pm followed by the auction and Saturday evening meal. It was decided to have the board meeting 4-6 pm on Friday.

Green Recycled Parts Promotional Campaign – Sue and Jordan have been working on a brochure; Sue wanted to know what board members thought would be the best way to roll that out. Nothing was decided at this time although Sue and Jordan will get together and map out a calendar to come up with a plan of action to move forward with the campaign and go over the brochure.

Who's Who – Sue said the edition of Who's Who is close to going to print so will be mailed prior to the Summer Outing. There was discussion on who to include in the mailing of the Who's Who and the associated costs for a larger mailing vs the additional exposure of reaching more businesses. It was suggested we bring it to a vote by the membership to let everyone decide if we spend the money involved in a larger

mailing or not. Sue asked for feedback from any of the board members.

Other Business:

Harmari Report – Sue asked Alan at Harmari for a quote on a 1-time drop of a message to Craigslist and Facebook posts to remind them of Iowa codes regarding sales of vehicles. The board voted last month to authorize payment to Harmari to do this but Alan has not sent a quote at this time.

Meeting Schedule

- April 21, 2015 – 5:15 pm – Conference call
- May 29-30, 2015 – 4-6 pm Prairie Meadows face-to-face prior to the Summer Outing
- June 16, 2015 – 5:15 pm Conference call

Tom S. made a motion to adjourn with a 2nd from Jordan. The meeting was adjourned at 6:45 p.m.

Respectfully submitted

Jeff Smid

Jeff Smid, Secretary



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ARA Updates

Industry news from the national association

ARA Reaches Out to State Attorneys General Across the Country

Last week ARA reached out to all 50 state attorneys general taking proactive steps to address the highly publicized mischaracterizations about the professional automotive recycling industry recently made by some in the collision repair industry, media and in Congress.

In the letters, ARA referenced the February 11, 2015 Anderson Cooper 360 broadcast on CNN investigating alleged steering practices by insurance companies and expressed concern with the gross misrepresentations of genuine, recycled original equipment manufacturer (OEM) parts portrayed in that broadcast. ARA's letters highlighted several important facts about recycled OEM parts that are critical for state attorneys general and their staff to know so that public comments, press releases or actions taken by their office related to the professional automotive recycling industry and recycled OEM parts are well informed and support the full spectrum of parts choices.

Facts highlighted for the attorneys general included: automobiles are among the most recycled commodities in today's marketplace and that the re-utilization of quality OEM parts provide significant savings of natural resources; the re-utilization of quality, OEM automotive parts is a \$32 billion industry in the United States; recycled parts play an important economic role in the marketplace and without their existence, many times there would be no alternative part options to an expensive "new" part available for hard working Americans - leaving them at the mercy of automakers who would be in a monopolistic position in setting the price for that part.

ARA will continue to educate policymakers at all levels about the complexity of issues involved in the automotive insurance and repair marketplace. ARA concluded the letters by asking for leadership from the attorneys general to ensure that quality OEM recycled parts that are important in the marketplace are not mischaracterized in a way that diminishes their utilization in the professional repair process. ARA also encourages state affiliate chapters to reach out to their state's chief legal official.

ARA Works with National Highway Traffic Safety Administration (NHTSA) to Help Members Identify Vehicles With Takata Airbag Recalls

ARA recently requested additional information from NHTSA to help professional automotive recyclers identify vehicles in their inventory may be subject to a Takata airbag(s) recall.

NHTSA directed ARA to their www.safercar.gov website and provided recall ID numbers to access the specific recall file. Based on the automaker-submitted data within those files, ARA staff created the attached document, which lists those vehicles and which airbag(s) have been recalled due to a Takata airbag defect. Please note that some of the units are currently only regional recalls and those only pertain to certain areas of the United States and/or their territories that are indicated. Individual recyclers who determine that they have one of the listed cars in their inventory can input a specific

VIN to safercar.gov and determine if that particular vehicle's airbag(s) are subject to a recall.

Automotive recyclers seeking to participate in ARA class action litigation can reference this information to help them follow the recommended procedures. Under those directions, professional automotive recyclers are requested to

recover the recalled bags, store and maintain them through the duration of the lawsuit for evidence or possible testing.

NHTSA reports that nearly 90 percent of vehicles with defective Takata airbag inflators remain unrepaired. Approximately 17 million vehicles with defective Takata airbags have been recalled since 2008 and just under 2 million of those have been fixed as of December 31st. Now Federal safety regulators are assessing Takata with a \$14,000 per day fine for failing to fully cooperate with a probe of the defective airbags. Congress is also weighing in with oversight hearings and specific congressional communications. In a joint statement, U.S. Senators John Thune (R-SD) and Bill Nelson (D-FL) have called on Takata to immediately do everything possible to aid federal safety regulators and automakers in determining what is wrong and what needs to be done to expeditiously replace airbags that could cause serious injury or the loss of life. ARA continues its daily efforts to work with Congress and NHTSA to urge legislators and regulators to consider the effects of the recalls throughout the automotive parts supply chain.



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All Roads Lead to the 2015 IAR Summer Outing in Des Moines



May 29-30, 2015



Conference Registration at
www.IowaAutoRecyclers.org

